Cincinnati Bridge Association Board of Trustees (Directors) Minutes of the Regular Meeting of January 10, 2012

Board President A.J. Stephani called the meeting to order at 5:30 PM. Present were: Mary Clifton, Cordell Coy, Patrick Hoffman, Gayle Keaney, Barb Levinson, Ron Manne, Potter Orr, Mike Purcell, A.J. Stephani. Members Absent: none.

The December minutes were approved with noted changes regarding copiers. Also minutes from the organizational meeting of the 2012 board and minutes from the two special meetings relating to 2012 player fees were approved.

Gayle provided a spreadsheet detailing the financial results of the recent winter STAC noting the increase in table counts over the same time period last year when there was no STAC.

She indicated she would have the complete 2011 year financial results for us next month.

We discussed Mentor/Mentee games, student games, awards game, and holiday party in terms of their financial cost to the unit. With Gayle's data, we have a clear picture of these costs. Gayle will be requiring a submitted budget for all upcoming events so that we can make informed choices about how much to subsidize each one.

We re-visited the discussion from last year regarding our policy regarding educational events. Currently we charge a \$10 fee per class and allow up to four games per year. Mike will discuss with Nancy and Linda whether there is some more appropriate fee structure.

Mike also informed us about the NLM lecture series being put together. There will be an NLM series on Monday evenings, a 0-99 series on Tuesday evenings, and a 0-20 series on Saturday afternoons. Mike encouraged us to volunteer to lead one of these sessions. As the curriculum material is provided, preparation is minimal.

Mike also reported that associated with 0-20 lecture series was a 'hands-on' game in which the leader of the session would provide help, guidance, coaching during the game. The game would be far more relaxed and slower, and would be run as a separate section to the Saturday sanction. The board was OK with these plans but wanted Mike to clarify with the sanction holder that the arrangement was a six month trial only and that changes to the arrangement were possible after the trial period.

The board agreed to review progress in the following three areas at each meeting during 2012 as these are our three (longer term) priorities.

- membership care and recruitment
- lease and location
- · sanction holder relationship and communication

These priorities were only just chosen at our retreat this past weekend, so no progress was reported at this meeting.

Boone County Bridge Club (BCBC) has applied to hold games for three of the special ACBL games in 2012 that do not occur at times during BCBC regularly sanctioned games. Because these would be "new" games within the unit, unit approval is required. ACBL guidelines indicate that unit approval is "automatic" unless a regional or sectional tournament is being held within 25 miles or a neighboring club is holding a regularly sanctioned game. The dates in question are:

- 1/28 Saturday afternoon while this game conflicts with our GNTs, we did not feel
 this was a conflict as the audiences for the two games would be different.
- 3/21 Wednesday evening this occurs during a regularly held NKBC game held 5
 miles from the Boone County club. We felt these qualified as two neighboring
 clubs and will not grant unit approval.
- 5/10 Thursday afternoon this game occurs during our regional and we will not grant unit approval.

Mike Lipp suggested that we not continue to hold sanctions for games we do not intend to hold thus saving \$11.50 per year per sanction. We use these sanctions for STAC games and special games such as the holiday party, but these games could be held using the Tuesday evening sanction already in use by CBA. The board felt uncomfortable giving up the sanctions. They can be used, for example, to hold mentor/mentee games or other games without requiring additional ACBL action. AJ will ask Mike to secure all the unused sanctions.

The board passed a motion made by Patrick to provide name tags for all new members and to acquire name tags board members citing themselves as such. Board members agreed to wear these name tags at all games that they attend. We want all members of the club to be on a first name basis with each other and with us.

The meeting was adjourned at 6:50 PM.

Cordell Coy Recording Secretary