

## Unit 124 Membership Meeting

10 November 2020

41 Participants – need 42 to have a quorum.

Potter welcomed everyone at 5:45 PM

### Financial Review

Pam reviewed the financial status for the Unit. Current loss is \$35,000. This is \$46,000 behind last year (Oct 21). Renegotiated lease Nov-Mar 2021 to save ½ the lease costs. As a result, we extended the terms of our lease for 6 months at the end. Nalin negotiated the rent reduction with our landlord.

Potter talked about virtual clubs from our area. Money earned goes back to the clubs. Table counts have been small. Pooled members with NKBC/Anderson.

\$1300 returned to CBA from SYC games since March 2020.

When are we going to reopen for face to face bridge? Follow ACBL guidance. Clubs will lead this. Tournaments will follow after clubs have substantially reopened. Clubs must follow regulations in their State.

What is our monthly loss rate? Minus \$5300 (\$3200 with rent reduction). \$1500 income per month. \$265 a month to clean the place once a week. Utilities, internet & rent. Consider turning thermostat down to 55°F.

What can we do to increase play in virtual club games?

Get people to play bridge online first, then worry about duplicate later. Mentor games help. Hand holding helps. 1-on-1 reaching out to help people learn to play.

Arrange to have Zoom classes to get online.

J. Burns – any value coordinating with other clubs in the District. Steve Moese mentioned that this has been tried for months but the sanction holders are not interested. Steve described an offering from Florida for U100 players.

Steve Moese described the profit-sharing opportunities from virtual club games and support your club games.

Can the Unit get a list of member names for BBO? Who will mentor BBO first time uses?

Steve Moese made an appeal for help to bring new players to the game. Potter thinks recruiting by website might uncover latent players. Steve Messenger urges us to reach out.

Carla Runda discussed the need for people interested in learning how to use BBO. So, we don't like screens for hours. Others don't feel comfortable online. Experience is tiring because of lack of social interaction.

Debbie Cummings – suggest playing rubber bridge on the casual BBO side.

Suggestion to do hard copy mail. Cost and labor are prohibitive.

Need to have people allow emails.

Lew Temples, Shelley Barker, Pam Campbell were appointed to the Board of Directors today.

Larry N.- Looking ahead. Maybe people will play on BBO and not come back. We need a strategy for people's return to live bridge when it eventually reopens.

Discussion about face to face and online bridge. We simply don't know what to expect.

J. Burns – robot software. Steve Moese reviewed ownership and priorities for ACBL with BBO. Robots are not included.

Potter thanked everyone for attending.

Adjourned – 6:46 PM

Submitted Respectfully,  
Steve Moese  
Secretary, Unit 124