2017 CBA Board Meeting Minutes – April 25, 2017

The meeting was called to order at 5:00 P.M. In attendance were John Meinking, Steve Moese, Tom Mess, Barry Wauligman, Pam Campbell, Elaine Jarchow, Nalin Mehta, Lenny Kanterman, and Dan Koppenhafer. Mike Lipp was present during parts of the meeting.

Minutes Approval

The minutes of the February 23 and March 23 meetings were unanimously approved by the Board. Per our usual practice, the minutes will be posted on the CBA website.

CBA Investment Review

John Meinking briefly reviewed the CBA's portfolio. There was a booked gamin of \$2,880 for portfolio for Q1. The CBA has been in its investment program for three years with over \$20,000 in book value gains to date and an actual gain of over \$25,000. The 11 open investments are generating about \$7,800 in annual income. One purchase was made in Q1 with no sales. There remains about \$20,000 in cash available for suitable investments.

Education Committee Report

The Education Committee had met on 3/30. There are currently two CBA members taking the Audrey Grant classes. Steve Moese mentioned that Bridge Winners has posted a video on advertising by the Long Island, NY bridge association. The Education Committee is also reviewing whether it makes sense for graduates of approved bridge education classes to receive some sort of award or recognition.

Membership Report

Lenny Kanterman, chair of the Membership Committee, moved that new members of the CBA be provided 2 free plays at any participating club within Unit 124. After a second by Tom Mess, the motion was carried unanimously.

Prior to the commencement of this program, the club managers of games held at non-CBA locations will be asked if they are interested in the redemption of the free plays. Lenny made it clear that "new" members refers to individuals joining ACBL, not members transferring from different units.

CBA Awards and Plaques

John Meinking reported that the May 2 Awards Night will recognize 13 new Life Masters. In addition, the CBA plaques are being upgraded and refreshed.

CBA Regional – June 5 – June 11

The Cincinnati Regional plans are being finalized. Several individuals are contacting the Ramada Plaza to make sure that the Hospitality suite will be properly set-up and reserved for Regional participants.

CBC Chairs

New chairs are on back-order for the CBC. The new chairs should arrive prior to October.

Alternate Sources of Revenue for CBC

John reported that AJ Stephani has a contact at University of Cincinnati that might be willing to use the CBC for gaming purposes. There was also discussion of how on line bridge playing may be something the CBA could explore in the future for the CBC. The Gatlinburg Regional had some BBO games as part of its regional. Elaine Jarchow wondered if on-line bridge playing at the CBC would attract UC students.

Financial Report for Q1

Pam Campbell had forwarded financials through March, 2017 to the Board prior to the meeting. The Board noted that there was a slight decline in total table fees, but the financials showed the CBA to be robust overall with more than adequate reserves, particularly in comparison to other units within the district. Upon motion by Tom Mess and seconded by Lenny Kanterman, the Board unanimously approved the 1st quarter Financials.

Update on CBC Renovations

Barry Wauligman reported on the CBC renovations. Up to \$30,000 was budgeted for the 2017 renovations, but Barry estimated that the costs would be in the range of \$22,000 to \$23,000. There was a discussion on whom could sign the contract for the cabinetry and granite. It was agreed that John Meinking, as President, was authorized to delegate the signing to another CBA member. John did delegate the signing of the cabinet/granite contract to Barry provided the cost was no more than \$4,000.

Funding the 2020 Columbus Nationals

To help fund the ACBL Nationals at Columbus in 2020, the CBC games from May 8-14 will be NABC Fundraiser Games at the cost of \$8/person. The extra \$1 will be provided for the 2020 Columbus Nationals. The games will also have triple points.

CBC Manager

We had one applicant for the CBC Manager position – Mike Lipp. Upon motion by Steve Moese and seconded by Nalin Mehta, the Board unanimously appointed Mike Lipp as the CBC Manager. The Board also provided a monthly stipend to Mike Lipp of \$150/month.

Cleaning Companies

Mike Lipp provided a report on various cleaning companies that would replace the current vendor. He recommended Jani-King. Upon motion by Steve Moese and seconded by Lenny Kanterman, the Board unanimously agreed with Mike Lipp's recommendation. Mike is authorized to complete negotiations with Jani-King with their cleaning services commencing around June 1, 2017.

Next Board Meetings

The Board agreed to meet on May 16th and June 27th for the next two meetings.

Adjournment

There being no further business, the Board adjourned at about 6:20 P.M.

Tom Mess Secretary, Unit 124